

## Memorial Hospital of Rhode Island

*"...Pioneer Eclipse has accomplished what other companies couldn't..."*

Memorial Hospital of Rhode Island is a 294-bed community hospital serving the Blackstone Valley of Rhode Island and Southeastern Massachusetts. With the main campus located in Pawtucket, Rhode Island, Memorial Hospital provides primary and ambulatory care services at sites in Quality Hill, Plainville Barrington and Central Falls. The facility employs over 1,600 medical staff and support staff members.



### The Challenges

Memorial Hospital utilizes vinyl floors, new generation vinyl floors, and Armstrong slip resistant tiles. While the facility has experimented with a number of floor finishes over the years—including national brands, several private label products and some urethanes—no product was able to stand up to the high demands inherent in this healthcare environment.



Memorial Hospital was in great need of a floor care system that could provide performance while maintaining the consistent shiny look that a hospital requires.

### The Solution

Amano Pioneer Eclipse implemented a complete floor care system for Memorial Hospital. Due to the sensitive and sterile environment that healthcare facilities must maintain, the EnviroStar Green Floor Care Program was the ideal choice. This program consisted of the EnviroStar Green Floor Coating, EnviroStar Green Floor Sealer, and EnviroStar Green Floor Maintainer.



The floor care maintenance plan called for cleaning and burnishing (with a battery-powered burnisher) on a daily basis. The maintainer is utilized once or twice each week, depending on the area of the hospital. Scrubbing and recoating is scheduled on an annual basis, typically in the spring, with some high-traffic areas maintained more frequently.

## The Result

Since the implementation of the EnviroStar Green Floor Care Program at Memorial Hospital, the facility management staff has been able to optimize their workload. Whenever the finish appears to lose its performance, the maintainer is applied, giving the floor an amazing look—as if it were new without engaging into multi-step process.

Amano Pioneer Eclipse's EnviroStar Green Floor care Program has performed so well, the hospital's facility manager has recommended it to other hospitals. Looks and performance of Memorial Hospital's floors have made it, quite literally, a model for the EnviroStar Green Floor Care Program—many potential customers have visited the facility in person to view the results.

"With its EnviroStar Green Floor Care Program, Amano Pioneer Eclipse has accomplished what other company couldn't: providing a floor care system that performs well beyond our expectations. Our floors look new on a daily basis, yet they are easy to maintain. I cannot express how important those factors play in a hospital setting."

*Dennis Owens  
Facility Manager*